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SoleraTec Delivers Long-Term Video Surveillance Retention With Spectra Logic and OnSSI Partnership

Spectra Logic Data Tape Libraries Preserve OnSSI Recorded Video While Phoenix RSM Provides Quick and Easy Search and Play Back

Las Vegas, NV –ISC West Expo, March 28th, 2012– SoleraTec LLC, a provider of innovative video lifecycle management and storage software, has partnered with OnSSI and Spectra Logic to deliver the most affordable long-term video retention solution. Visit the OnSSI booth 21049 at the ISC West Expo in Las Vegas for a complete demonstration of this integrated solution.

Phoenix RSM-OE (OnSSI Extension) is a powerful tool which compliments OnSSI's ability to archive, manage the long-term retention capabilities, and deliver overall surveillance video management. Developed by SoleraTec, Phoenix RSM-OE provides real-time storage policy management along with multi-tier storage resource management to mine captured video from an OnSSI Recording Server Database.

Visit OnSSI's booth #21049 to enter a drawing for a SoleraTec Phoenix RSM surveillance video management software solution as well as a drawing for a new Kindle Fire from Spectra Logic.

“Delivering easy to use, affordable, yet sophisticated video surveillance management is our focus. By teaming with great partners like Spectra Logic and OnSSI, organizations that are realizing the need for longer-term video retention can now trust a truly integrated and seamless solution,” stated Mark Armstrong, CEO of SoleraTec.

Utilizing the near-line and offline video storage capabilities of the Spectra Logic family of digital data tape libraries, this solution provides an affordable long-term video retention solution for customers needing to retain surveillance video from four months to four years and beyond.

“Integrating the features of SoleraTec's software into an Ocularis environment is a win-win for customers that need instant access to video along with longer-term retention of that video. Teaming with Spectra Logic and SoleraTec delivers an intelligent surveillance solution,” said Mulli Diamant, VP of Sales, OnSSI.

Within an OnSSI VMS environment, Phoenix RSM-OE manages multiple tiers of storage resources. It can capture video on a traditional hard disk drive and then move that video to less expensive storage devices, such as near-line and offline data tape libraries. When

integrating multiple storage tiers to expand video retention there are significant cost savings in stark contrast to the high price for hard disk only based solutions.

“Providing innovative video storage to a comprehensive video management system such as OnSSI’s Ocularis delivers to our mutual customers an affordable solution to their growing need for longer and longer video retention periods. We understand the importance of quick and easy access to an organization’s video data and our T-series of data libraries is a perfect fit,” stated Molly Rector, executive vice president of product management and worldwide marketing, Spectra Logic.

With the Phoenix RSM-OE video surveillance software –partnered with a Spectra Logic data tape library sitting behind an OnSSI VMS system– you can store high quality video footage for months or even years at a fraction of the cost to that of using an enterprise hard disk only system. This scalable architecture allows you to “pay as you grow” as your video retention needs expand.

About OnSSI

OnSSI is creating a new era in video surveillance in which intuitive software is an active partner in the security process and makes up for the limits of human capacity. This is driven by the modern world’s need for proactive, results oriented security solutions that can help to prevent incidents, instead of merely recording them. Intuitive, automated features of the software result in real alerts, better security and less need for operators watching screens, which reduces operating costs. Built around user needs, the OnSSI system offers elegant simplicity and is easy to use. In addition, a full, instant view of security processes and relevant events increases productivity across enterprises. OnSSI points the way to the future, with software designed to meet increasingly complex global security demands that go beyond traditional, hands on surveillance models.

About Spectra Logic Corporation

At Spectra Logic we define, design and deliver innovative data protection and backup solutions through tape backup and disk-based backup, recovery and archive storage solutions. By igniting innovation we challenge expectations of the data protection market with intelligent, integrated, and simple to use backup and archive technologies. Throughout our 30-plus-year history we have delivered high-density, feature rich storage with unmatched service and support to customers worldwide. For more information, visit www.SpectraLogic.com.

About SoleraTec

SoleraTec is a leading developer of archive, storage, asset, and video lifecycle management software for corporate customers. SoleraTec leverages a heritage of nearly a decade and a half to deliver a level of quality, sophistication, and technological advancement that has established it as one of the premier data protection solution providers in the industry. SoleraTec works through OEM, dealer, and integrator relationships to deliver complete data protection solutions. The company was established in 1997 by a team of industry veterans with experience deploying data protection, Hierarchical Storage Management (HSM), and video lifecycle management solutions to

some of the largest companies around the world. For more information, please visit www.SoleraTec.com.

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