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Video Surveillance Recording And Archiving Made Easy With SoleraTec's Phoenix RSM™ New Features And Enhancements

*New version 5.7 delivers the most cost-effective, affordable, long-term
video retention solution bar none*

San Diego, CA – July 24, 2012 – SoleraTec LLC, a provider of innovative video lifecycle management and storage software, has released version 5.7 of the Phoenix RSM surveillance video management software solution. Designed to manage the long-term retention storage needs of a video surveillance installation, Phoenix RSM is uniquely positioned to manage various storage technologies to provide the most cost-effective, affordable, long-term video storage.

With hardware integration partners such as Veracity's COLDSTORE™ hard disk based sequential storage for video surveillance, Buffalo Technology's TeraStation video surveillance appliances, and/or Spectra Logic's data tape libraries to name a few, Phoenix RSM provides a scalable video retention solution for small businesses to large multi-campus organizations. Utilizing multiple-tiers of storage management sets Phoenix RSM apart from other video lifecycle management products. Capitalizing on various tiers of affordable storage and never altering the original video data, Phoenix RSM's new version 5.7 delivers the ease of operation, quick video playback, and the lowest total cost of ownership (TCO) of any video management product.

By combining various storage hardware platforms into a single solution, Phoenix RSM offers organizations the highest quality video recording possible with the ability to record at the highest frame counts (fps) all by alleviating the storage budget obligation of traditional solutions. Version 5.7 has built in support for native management of the Veracity COLDSTORE device that greatly enhances the overall usability and value of this video storage appliance.

"By reducing the complexity and cost of traditional IP video surveillance storage and asset management, the Buffalo TeraStation 5000 series eliminates many of the barriers businesses face when implementing and running IP-based surveillance," said Matt Dargis, senior director of sales at Buffalo Technology.

Version 5.7 also adds rudimentary live viewing matrix display capabilities with PTZ camera control and "video carousel" display functionality. This gives Phoenix RSM the ability to serve smaller organizations looking for basic video surveillance management

(VMS) functionality in a small office appliance, such as provided by Buffalo's TeraStation 5000 family.

Phoenix RSM, version 5.7, now preserves the complete chain-of-custody needed for legal requirements by adding security watermark capabilities to the exported video clips on top of the current digital fingerprinting system for the video already stored within the Phoenix RSM repository. The new version also generates a metadata output file that allows users to keep relevant information about the video associated with any exported video clips for use outside of the system, such as court proceedings.

"This new version of Phoenix RSM represents a significant investment in expanding the usefulness of the surveillance video storage management capabilities and how we can provide organizations with measurable value," stated Mark Armstrong, CEO of SoleraTec. "Throw in total cost of ownership savings and now these companies can again focus on the camera end of the video surveillance infrastructure, where it matters most."

COLDSTORE, Veracity's innovative storage system that combines the power of *sequential filing* with the savings associated with the linear array of idle disks (LAID) delivers a compelling solution to organizations needing longer-term retention of their video surveillance feeds. Integration with Phoenix RSM enhances COLDSTORE's ability to quickly search and playback video feeds regardless of when the video was recorded or which unit the video is stored," stated Scott Sereboff, CEO of Veracity USA. "This solution offers users the ability to capture and store vast amounts of video surveillance footage at truly affordable prices."

This new version also provides a storyboard of image thumbnails in the video playback viewer for quickly moving through the recorded video to find the area of interest needed within the video.

Low-resolution companion files, still at the heart of the Phoenix RSM solution, have been expanded to work with third-party transcoding boards and stand along transcoder units. These low-resolution companion files remain on hard disk storage while the associated – unaltered– original video remains on near-line or offline storage devices, all managed for quick access and playback by the Phoenix RSM system and delivering the lowest operational expense.

"Organizations that capture video surveillance data must implement cost-effective, reliable, high-resolution storage solutions to protect and quickly retrieve footage when needed," said Molly Rector, EVP of product management and worldwide marketing, Spectra Logic Corporation. "Spectra T-Series tape libraries paired with SoleraTec's Phoenix RSM software allow easy file access to high capacity storage, and enable the video surveillance market to now store more, higher quality video for longer periods of time."

Pricing and Availability

Upgrade pricing for owners of previous versions of Phoenix RSM starts at \$199. Pricing for Phoenix 5.7 starts at \$1,495.00 and varies by storage configuration. Phoenix RSM supports over 1,000 RTSP cameras and encoders as well as a variety of operating platforms, including Windows, Mac OS X, and Linux. Offline media support includes data tape library systems, hard disk (NAS, SAN, DAS), and Blu-ray production units. Phoenix RSM is sold through resellers and systems integrators. For dealer information please call 760.743.7200 or visit www.SoleraTec.com.

About SoleraTec

SoleraTec is a leading developer of archive, storage, asset, and video lifecycle management software for corporate customers. SoleraTec leverages a heritage of nearly a decade and a half to deliver a level of quality, sophistication, and technological advancement that has established it as one of the premier data protection solution providers in the industry. SoleraTec works through OEM, dealer, and integrator relationships to deliver complete data protection solutions. The company was established in 1997 by a team of industry veterans with experience deploying data protection, Hierarchical Storage Management (HSM), and video lifecycle management solutions to some of the largest companies around the world. For more information, please visit www.SoleraTec.com.

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