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SoleraTec Releases New Module for Phoenix RSM™ with Support for Milestone XProtect™

Phoenix RSM-ME significantly increases the long-term retention and archiving capabilities of a Milestone XProtect installation through multi-tiered intelligent storage management.

SAN DIEGO, CA. – October 5th, 2010 – SoleraTec LLC, a provider of innovative video lifecycle management and storage software solutions, is introducing at the ASIS 2010 Conference a new module of its Phoenix RSM surveillance video management software that will extend the retention and archiving capabilities of a Milestone XProtect™ video surveillance installation. This new module –Phoenix RSM-ME™ (Milestone Extension)– features interoperability with Milestone’s XProtect product line to replicate and store recorded video feeds from the Milestone system. By replicating video into the Phoenix RSM™ forensic storage solution, organizations can greatly expand their retention ability and provide even stronger overarching management of all recorded video. This new functionality significantly extends end users’ ability to quickly search and review video footage no matter how long ago the video was recorded or where it is stored.

Phoenix RSM’s video lifecycle management capability enables organizations to record and store vast amounts of video surveillance footage for quick and easy search and playback at later times. By communicating directly with the Milestone Server, Phoenix RSM-ME extracts video in its original quality and resolution at high speed. Phoenix RSM-ME allows you to either save the extracted video in the same format as Milestone or save the video in H.264 loss-less format that reduces storage requirements by 30% to 70% without losing any video quality. Not only can you extend the retention periods of a Milestone solution, you can also get significantly more recorded video into a similar size storage unit, for additional savings.

“The synergy of the Phoenix RSM-ME module to extend the retention and archiving capabilities of the Milestone XProtect family highlights the open platform design from Milestone. Milestone is committed to providing users with enhanced value in their video surveillance solutions and we’re excited about our relationship with SoleraTec,” says Reinier Tuinzing, Distribution Manager for Milestone Systems Inc.

SoleraTec’s Phoenix RSM-ME also recognizes and stores Milestone’s motion detection metadata. This provides users the ability to quickly determine which videos to review and when there is relevant activity. When coupled with Milestone XProtect installation, Phoenix RSM-ME can continually record, store, and manage video feeds and motion

detection levels of activity within the video. It displays a histogram that lets you see where activity has occurred and jumps straight to that point in the video.

“Building on Milestone’s retention and archiving foundation, Phoenix RSM-ME provides intelligent video management and video-centric search and playback, as well as showcasing how well Phoenix RSM manages the entire video workflow from capture to final offline storage,” stated Mark Armstrong, CEO of SoleraTec. “Now, users are no longer forced to accept 7-day loops. The teamwork of XProtect and Phoenix RSM-ME can provide a cost-effective video storage solution to any organization,” said Armstrong.

Having a choice of multiple OS platforms for Milestone integration delivers additional opportunities for cost savings. Phoenix RSM-ME is supported on Windows, Linux, and Macintosh platforms for a lower total cost of ownership of an entire video surveillance solution. Implementing a multi-tiered storage infrastructure allows lower cost storage mediums to be employed –even offline media– lowering total cost of ownership even further over a generic Milestone solution.

Megapixel and HD cameras can now be used without concern for storage limitations. The Phoenix RSM-ME solution allows high-resolution video feeds to be stored on lower-cost storage devices while Phoenix-generated low-resolution companion files remain on primary storage for ultra-fast search and video playback.

Phoenix RSM-ME is ideal in situations where customers need replication, redundancy, and migration because of multi-site or campus-wide management needs. It lets you centralize the management capabilities of multiple XProtect “islands” as they all feed back to an overarching Phoenix RSM solution.

Pricing and Availability

Pricing for the current version of Phoenix RSM-ME is \$495.00 MSRP. Phoenix RSM storage licenses cost extra. Phoenix RSM-ME supports a variety of operating platforms, including Windows, Mac OS X, and Linux as well as tape library systems, hard disk, and Blu-ray storage units. For information or pricing, please call (760) 743-7200 or visit www.SoleraTec.com

About Milestone

Founded in 1998, Milestone Systems is the leading global developer of open platform IP video management software. XProtect™ gives users a powerful surveillance solution that is easy to manage, reliable and proven in more than 50,000 customer installations. With support for the industry’s widest choice in network hardware and integration with other systems, XProtect provides best-of-breed solutions to “video enable” organizations - reducing costs, optimizing processes, protecting people and assets. With headquarters in Denmark and ten international offices, Milestone software is sold through authorized partners in 107 countries.

About SoleraTec

Established in 1997, SoleraTec is a leading developer of archive, storage, asset and video lifecycle management software for corporate customers. SoleraTec leverages a heritage of nearly a decade and a half to deliver a level of quality, sophistication, and technological advancement that has established it as one of the premier data protection solution providers in the industry. SoleraTec works through OEM, dealer, and integrator relationships to deliver complete data protection solutions. The company was established by a team of industry veterans with experience deploying data protection, HSM, and storage lifecycle management solutions to some of the largest companies around the world. For more information, please visit www.SoleraTec.com.

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