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## SoleraTec's Phoenix Firebird, Phoenix VCM, Phoenix RSM, Phoenix Express Now Supports LTO-6

*Media Asset, Archive, and Video Storage Management Appliance Now Ships  
With Optional LTO-6 Drive Increasing Offline Storage Capacity.*

San Diego, CA – April 2, 2013 – SoleraTec LLC, provider of innovative video lifecycle management and storage products, will showcase at this year's NAB show a new Phoenix Firebird™ media asset management and video storage appliance with integrated LTO-6 drive for increased offline storage of video and data content. With the recent introduction of the LTO-6 open-standards platform by the LTO Consortium, each LTO-6 cartridge is now capable of storing 2.5TB of content. This is a 66% increase in capacity storage over LTO-5.

Along with the Phoenix Firebird appliances, the Phoenix VCM™, Phoenix RSM™, and Phoenix Express™ family of video and data storage management software suites now support LTO-6. The Phoenix Firebird video asset management appliance and Phoenix VCM software will be on display at this year's NAB show in Las Vegas in booth SL7426 along with our OEM partner Sans Digital. The Phoenix RSM video surveillance software solution will also be on display at this year's ISC West show in Las Vegas in the Milestone booth 20053 and Western Digital booth 2127.

Phoenix Firebird 360 model has integrated LTO-6 storage as well as 4-terabytes of hard disk storage. Using SoleraTec's award-winning Phoenix VCM content and storage management software, the Phoenix Firebird appliances take advantage of the built-in hard disk and integrated LTO storage to deliver online, near-line, and offline storage management for an organization's entire digital content library.

Phoenix Firebird appliance is qualified with IBM and HP's LTO-6 drives and has qualified the Phoenix VCM, Phoenix RSM, and Phoenix Express software packages with LTO-6 libraries from SpectraLogic, Quantum, Imation, and Oracle.

The Phoenix Firebird appliance is more than just a catalog indexing system. It is the only all-in-one media asset, archive, and storage management appliance with out-of-the-box support for Avid MXF and Final Cut Pro. The metadata management capabilities provide hundreds of fields of metadata allowing for more relevant search results of all stored assets. The Phoenix Firebird is a compact, portable, pedestal appliance designed to be easy to install and easy to use either on-set or in the office.

This all-in-one solution was designed from the ground up with the Phoenix VCM software to deliver a truly integrated media asset, archive, and storage management solution. A mix of Windows and Mac clients can simultaneously access the Phoenix Firebird appliance, including content stored on LTO-6 tapes and managed offline.

“With the advancement of LTO-6 technology, our Phoenix Firebird appliance brings extended storage capacity to a market that is constantly adding digital content by the terabyte,” stated Mark Armstrong, CEO of SoleraTec. “Delivering a small footprint appliance with integrated management software allows users to do what they do best; create digital content.”

### **Pricing and Availability**

SoleraTec will be exhibiting Phoenix Firebird appliances and Phoenix VCM at the upcoming NAB Expo booth SL7426 along with our OEM partner Sans Digital. Interested parties may also visit the NAB booth to see the Phoenix VCM media asset management software solution. Phoenix Firebird pricing with integrated LTO-6 drive, 4TB of hard disk capacity, and Phoenix Express management software starts at \$8,775 and is available from select integrators and resellers worldwide.

### **About SoleraTec**

SoleraTec is a leading developer of archive, storage, and video lifecycle management products. SoleraTec leverages a heritage of over 15 years to deliver quality, innovation, and technological advancement that has established it as one of the premier data protection solution providers in the industry. SoleraTec works through OEMs, dealers, and system integrators to deliver complete video asset protection solutions. The company was established in 1997 by a team of industry veterans with experience deploying data protection, HSM, and storage lifecycle management solutions to some of the largest companies around the world. For more information, please visit [www.SoleraTec.com](http://www.SoleraTec.com).

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